Gardner, MA Community, High Public Payer

Heywood Hospital is a mid-size, nonprofit community-High Public Payer (HPP) hospital located in the Central Massachusetts region. It is a member of Heywood Healthcare. Though only responsible for 6% of total inpatient cases in the region, it treated 44% of all Organic Mental Health Disturbances, 20% of all Bipolar Disorder cases, 19% of Major Depression/ Other Unspecified Psychoses, and 19% of all Schizophrenia cases in Central Massachusetts. In FY15 Heywood Hospital reported a profit for the fourth consecutive fiscal year, and its total margin of 4.3% was below the cohort median of 5.4%.

### Overview / Size Hospital System Affiliation: Heywood Healthcare Change in Ownership (FY11-FY15): Heywood Healthcare - 2012 Total Staffed Beds: 106, mid-size acute hospital % Occupancy: 63.8%, < cohort avg. (65%) CHART<sup>∧</sup>, ICB<sup>θ</sup> Special Public Funding: Trauma Center Designation: Not Applicable

0.81, < cohort avg. (0.87); < statewide (1.00)

## **Financial**

Case Mix Index:

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Inpatient NPSR per CMAD:	\$7,893
Change FY14-FY15:	-1.1%
Inpatient:Outpatient Revenue in FY15:	23%:77%
Outpatient Revenue in FY15:	\$67,359,735
Change FY14-FY15:	7.3%
Total Revenue in FY15:	\$105,825,932
Total Surplus (Loss) in FY15:	\$4,601,921

## **Payer Mix**

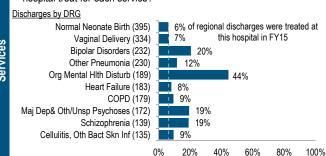
Public Payer Mix:	63.4% (HPP* Hospital)
CY15 Commercial Relative Price:	0.75
Top 3 Commercial Payers:	Blue Cross Blue Shield of MA
	Tufts Health Plan
	Harvard Pilgrim Health Care

## Utilization

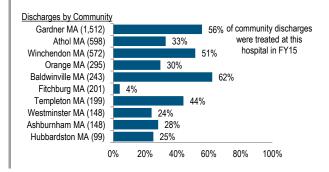
Inpatient Discharges in FY15:	4,994
Change FY14-FY15:	-0.1%
Emergency Department Visits in FY15:	26,898
Change FY14-FY15:	4.9%
Outpatient Visits in FY15:	110,091
Change FY14-FY15:	44.4%

Quality	
Readmission Rate in FY15:	15.3%
Change FY11-FY15 (percentage points):	-1.0%
Early Elective Deliveries Rate (Jan 2015-Jun 2016):	5.0%

What were the most common inpatient cases (DRGs) treated at the hospital in FY15? What proportion of the region's cases did this hospital treat for each service?

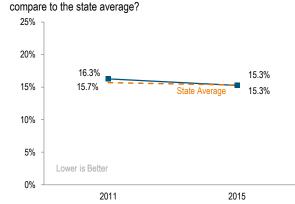


Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?

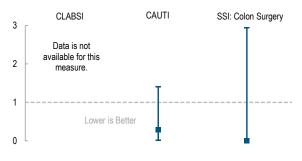


What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?

--- Hospital (4,994) = 6% of total regional discharges



How many central line-associated blood stream infections (CLABSI). catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?

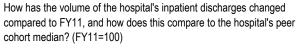


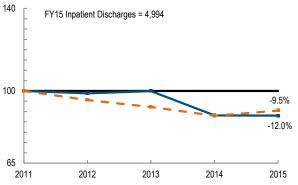
For descriptions of the metrics, please see the technical appendix

## 2015 HOSPITAL PROFILE: HEYWOOD HOSPITAL

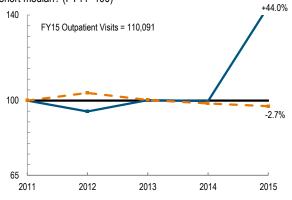
Cohort: Community, High Public Payer



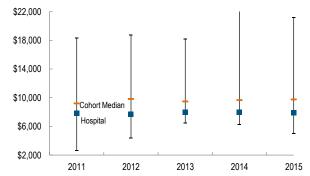




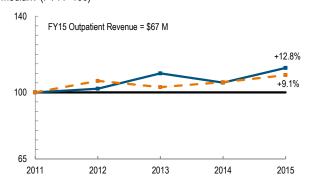
How has the volume of the hospital's outpatient visits changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)



# What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY11 and FY15, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)



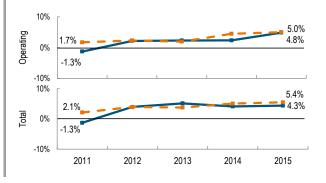
## How have the hospital's total revenue and costs changed between FY11 and FY15?

## Revenue, Cost, & Profit/Loss (in millions)

Patient Revenue Trends

FY	2011	2012	2013	2014	2015
Operating Revenue	\$ 97	\$ 101	\$ 102	\$ 102	\$ 106
Non-Operating Revenue	\$ (0)	\$ 2	\$ 3	\$ 2	\$ (1)
Total Revenue	\$ 97	\$ 103	\$ 105	\$ 104	\$ 106
Total Costs	\$ 99	\$ 99	\$ 100	\$ 100	\$ 101
Total Profit (Loss)	\$ (1.3)	\$ 4.0	\$ 5.4	\$ 4.3	\$ 4.6

What were the hospital's total margin and operating margins between FY11 and FY15, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.



<sup>&</sup>lt;sup>6</sup> For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

<sup>\*</sup> High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

<sup>^</sup> For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).